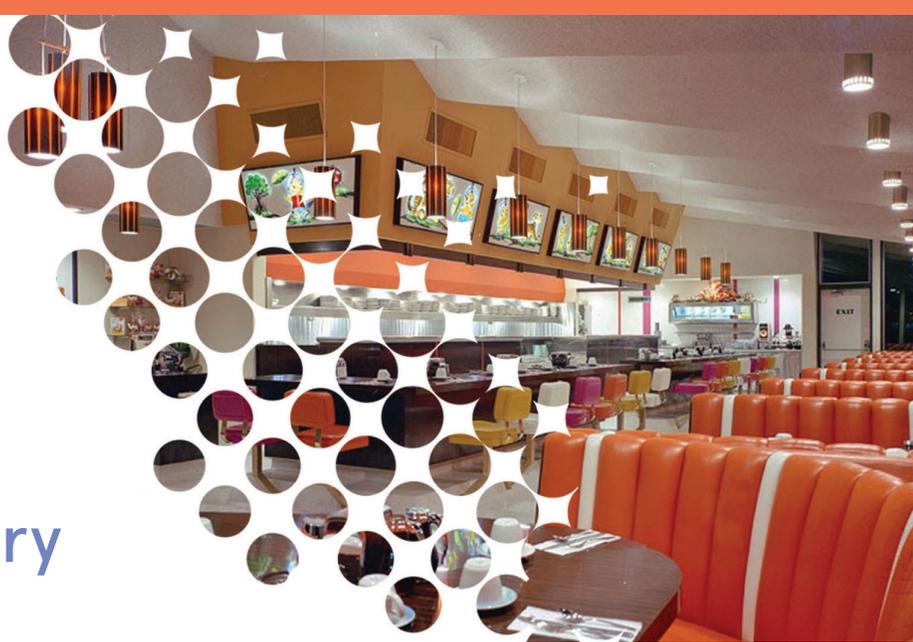




Restaurant case study

Sambo's the beach restaurant with history



The restaurant

Sambo's is a long-standing, Calafonian classic that servers traditional breakfast & Lunch fare.



Their challenge

Adhearing to labor compliance, and solving POS integration issues in their current program.



The solution

7shifts manager log book & 7punches custom breaks feature allows for better team communication and adherence to labor compliance rules

The results

By implementing 7shifts and 7punches Chad has been able to stay labor compliant with the strict labor laws in California. Compliance is now guaranteed and controlled. Team Communication has improved and 7shifts has saved Sambo's several thousand dollars in labor costs already.

"7shifts has saved me, within the last month, a couple thousand dollars."

Sambo's is a long-standing restaurant located in sunny Santa Barbara, California serving terrific, traditional breakfast and lunch fare...

The original, and single location has been open since 1957 (60+ years!) and provides one of the best beach views a guest can ask for, which Chad Stevens, grandson of the original founder, now owns and operates along with his wife Michelle.

Chad describes Sambo's key to success as "keeping it simple". They offer breakfast and lunch to their guests, deliciously simple food. Good food and exceptional service. People always come back," says Chad. The restaurant employs 35 staff and peaks in the summer season as tourists and Californians alike flock to the beautiful Pacific coast.

In autumn of 2017, Chad was looking for a new POS system and after shopping around, settled on Touchbistro Restaurant POS. He

had been using When I Work as his scheduling tool, but wanted to look at other options due to a scheduling inefficiencies. He discovered 7shifts because of the integration capabilities and partnership between Touchbistro and 7shifts.

"A lot of us in the industry use multiple programs. But with the integration...I can tie all my business information together"

"I used to keep a manager log book in Excel, but I saw 7shifts had an awesome integrated Manager Log Book tool which really helped my decide to make the switch."



Prior to 7shifts, Chad Stevens said employees were having problems with clocking in and out, especially during break times.



“With 7shifts we are now able to see everything on a day by day basis. It’s saved me about 2% in labor costs which really adds up over time.”

He started looking into the time punches and realized employees weren’t clocking in or out at their scheduled times. “Some of my kitchen staff would be clocking in sometimes 15 minutes or even a half hour earlier than their scheduled start time.... So we started tracking that,” recalls Chad. He knew it was time to do something about it.



With 7punches custom breaks feature Chad has been able to stay labor compliant with the strict labor laws in California. With 7shifts, compliance is now guaranteed and controlled. He explains part of the trouble, “If an employee works over 6 hours, they get a 30 minute break. They also get 10 minute paid breaks after certain hours as well. 7shifts allows us to define that and track it. That for me, is the greatest feature.”

“7shifts has saved me, within the last month, a couple thousand dollars.”

7shifts has also drastically improved the communication at Sambo’s. In the past Chad has used Excel spreadsheets and email as the primary means of staff communication. “With 7shifts, I love that I can search an employee’s name in the Manager Log Book and see what notes have been made about them, it’s easy to log and track,” says Chad. Another added benefit is the ability to send out a group message to staff through the 7shifts messaging feature, keeping staff informed of recent events.

“With 7shifts we are now able to see everything on a day by day basis. It’s saved me about 2% in labor costs which really adds up over time.”

Since implementing 7shifts at Sambo’s, Chad says scheduling time has been cut in half compared to his previous Excel spreadsheets.

Looking into the future, Chad and his wife Michelle are plan on enjoying running their business and ensuring that it remains a Santa Barbara staple.